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### “The Super 60” Membership Drive

#### Details of “Super 60”

- Our goal is to grow by 60 new members in 2018
- Allows members to reduce their dues by forming their own group
- Membership includes all family golf, pool and social amenities
- Dues significantly decrease as group size increases
- Groups can contain any combination of age categories
- No initiation fees
- One-year commitment
- Corporate Members – must be employees of the same company

# of Members	1	2-3	4-6	7-9	10-12
Full (Ages 40+)	\$ 425	\$ 375	\$ 325	\$ 275	\$ 225
Non-Resident Member	\$ 375	\$ 325	\$ 300	\$ 275	\$ 250
Senior (grandfathered group only)	\$ 350	\$ 325	\$ 300	\$ 275	\$ 250
Corporate Members	\$ 300	\$ 250	\$ 225	\$ 200	n/a
Executive Junior (ages 35-39)**	\$ 300	\$ 250	\$ 225	\$ 200	n/a
2nd Club Members	\$ 250	\$ 225	\$ 200	\$ 175	\$ 150
Junior (Age 34 and under) **	\$ 150	\$ 130	\$ 115	n/a	n/a
** Juniors and Executive Junior rates include cart fees					

#### “Super 60” – Q & A’s

##### **Does “Super 60” apply to current members?**

*YES! Current members may form their own group under “Super 60”. Groups may contain only one current member, but you can bring in as many non-members on board as you would like.*

##### **What are my obligations in starting a “Super 60” group?**

*As the Group Leader you will be the “point person” for the group. Any changes that may happen to your group would be worked out between you and our Membership Director. Remember the dues are based on your group size.*

**What if I don't want to participate in the "Super 60" promotion?**

*The beauty of this program is although we encourage ALL members to help recruit new members, if you choose not to participate, you simply pay your normal rate for dues.*

**I used to belong to OHCC, can I take advantage of this great membership deal?**

*YES! You must be three years removed from the club to qualify.*

**I understand the club's need for creating more revenue, however I am satisfied with paying my current full dues rate. However, I would be interested in using this program to attract new members but keeping my rate the same to help the club, is that possible?**

*YES, of course! We realize some of our members share this sentiment. You can certainly waive your dues decrease if YOU choose to do so. Your new members however will still get the lower rate plan.*

**What is the difference between adding a corporate membership vs. just a regular membership?**

*To qualify for a corporate membership, the individuals' must work for the same company. As far as the difference between placing individuals in the corporate membership program or having them join as individual members would depend on their age category and the associated rate. The benefit of adding corporate members is allowing many of our business owner members to provide a significant benefit to their key employees, while also attracting NEW non-existing member corporate rates.*

**How will the billing work for this membership, do I have to pay for my entire "Super 60" group?**

*Not at all, our office manager has the ability to bill each member individually for each member of your group and their appropriate dues structure.*

**If I sign up a new member when will I receive my lower rate for dues?**

*You will receive your lower rate for dues in the following months billing cycle. Your group members however will receive their rates immediately upon joining.*

**What if I pay my dues up front and then I go out and get new members?**

*You have two options under this scenario. Option one is to simply receive a credit for the lower amount of your "new" dues structure on your next monthly bill. Option two as described above is to "WAIVE" your option for lower dues and no credit would be issued.*